

Taos New Mexico Real Estate Market Stats - Jan 1, 2009 thru Dec 31, 2009

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|------------|-------------|--------------|------------|-------------|
| Taos | Residential - Single Family Homes | | | | | | | | | |
| List Price: | 38,217,100 | 1,275,000 | 49,900 | 339,250 | 360,539 | | | | | |
| Sold Price: | 35,555,655 | 1,175,000 | 55,000 | 305,000 | 335,431 | 106 | 1167 | 0 | 172 | 267 |
| Sold \$/Home Sq Ft: | | 392 | 46 | 187 | 182 | | | | | |
| Sold Price variance from List Price: | -7.0% | | | | -7.0% | | | | | |
| Sold variance from preceding period: | -22.4% | -34.7% | 175.0% | -4.1% | -12.9% | -10.9% | -20.5% | N/A | -24.9% | -3.0% |
| \$/Sq Ft variance from preceding period: | | -26.7% | 193.4% | -8.8% | -9.2% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 98,923,645 | 2,870,000 | 82,000 | 370,500 | 484,920 | 204 | 1407 | 1 | 201 | 309 |
| Inventory List \$/Home Sq Ft: | | 661 | 59 | 195 | 214 | | | | | |

Total properties available on Jan 1, 2010

| | | | | | | | | | | |
|------------------------------------------|---------------------------------------------|---------|---------|---------|---------|-----------|-------|-----|--------|-------|
| Taos | Residential - Condominiums | | | | | | | | | |
| List Price: | 8,267,400 | 585,000 | 89,000 | 224,900 | 223,443 | | | | | |
| Sold Price: | 7,760,900 | 550,000 | 86,000 | 204,450 | 209,754 | 37 | 1708 | 26 | 380 | 485 |
| Sold \$/Condo Sq Ft: | | 353 | 78 | 215 | 220 | | | | | |
| Sold Price variance from List Price: | -6.1% | | | | -6.1% | | | | | |
| Sold variance from preceding period: | -16.1% | -12.6% | -12.9% | -25.6% | -34.2% | 27.6% | 27.1% | N/A | 101.1% | 30.8% |
| \$/Sq Ft variance from preceding period: | | -4.1% | -54.8% | -16.6% | -15.8% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 24,002,436 | 589,700 | 120,000 | 239,000 | 272,755 | 88 | 1716 | 10 | 186 | 452 |
| Inventory List \$/Condo Sq Ft: | | 573 | 117 | 240 | 245 | | | | | |

Total properties available on Jan 1, 2010

| | | | | | | | | | | |
|-----------------------------------------|----------------------------------------------|---------|--------|---------|---------|------------|--------|-----|-------|-------|
| Taos | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | 3,310,600 | 435,000 | 22,000 | 75,000 | 106,794 | | | | | |
| Sold Price: | 2,920,550 | 369,750 | 15,400 | 75,000 | 94,211 | 31 | 1071 | 0 | 181 | 260 |
| Sold \$/Acre: | | 552,632 | 10,695 | 59,000 | 86,419 | | | | | |
| Sold Price variance from List Price: | -11.8% | | | | -11.8% | | | | | |
| Sold variance from preceding period: | -53.6% | -70.4% | -14.4% | -16.4% | -31.1% | -32.6% | -49.4% | N/A | 54.7% | 18.8% |
| \$/Acre variance from preceding period: | | -46.2% | -27.3% | -8.0% | -24.6% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 37,570,783 | 750,000 | 29,000 | 115,000 | 153,350 | 245 | 1928 | 10 | 309 | 426 |
| Inventory List \$/Acre: | | 881,395 | 3,009 | 59,494 | 88,574 | | | | | |

Total properties available on Jan 1, 2010

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
 - 2) Includes the following MLS Areas: Airport N64, Airport S64, Blueberry Hill, Canon, Canon Foothills, Colonias Lower, Colonias Upper, El Prado, Este Es Road, Weimer, Ranchitos-Lower, Ranchitos-Upper, Town of Taos, Cordovas, Llano Mesa, Llano Quemado, Orchard/LD/CATL/GIJ, Ranchos de Taos, Talpa, Talpa Foothills, Country Club, Vista Linda, Cordillera, Stakeout, and Pot Creek.
 - 3) The above data does not include "manufactured" or "mobile" type homes.
 - 4) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

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Taos Real Estate Market - 20091231 Dec (Jan 2009 thru Dec 2009 Report)

Taos New Mexico Real Estate Market Stats - Jan 1, 2009 thru Dec 31, 2009

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|---------------|---------------|---------------|----------|-------------|--------------|---------------|-------------|
| Taos Ski Valley | Residential - Single Family Homes | | | | | | | | | |
| List Price: | 2,073,000 | 995,000 | 250,000 | 414,000 | 518,250 | | | | | |
| Sold Price: | 1,808,000 | 840,000 | 188,000 | 390,000 | 452,000 | 4 | 704 | 66 | 120 | 253 |
| Sold \$/Home Sq Ft: | | 515 | 125 | 236 | 278 | | | | | |
| Sold Price variance from List Price: | -12.8% | | | | -12.8% | | | | | |
| Sold variance from preceding period: | 27.8% | -23.6% | -40.3% | -44.9% | -36.1% | 100.0% | 134.7% | 26.9% | -31.8% | 43.5% |
| \$/Sq Ft variance from preceding period: | | 30.9% | -66.0% | -38.0% | -26.9% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 5,495,000 | 1,500,000 | 165,000 | 897,500 | 915,833 | 6 | 1053 | 125 | 499.5 | 551 |
| Inventory List \$/Home Sq Ft: | | 508 | 245 | 362 | 380 | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|---------------|--------------|---------------|--------------|-------------|--------------|---------------|---------------|
| Taos Ski Valley | Residential - Condominiums | | | | | | | | | |
| List Price: | 7,366,588 | 1,090,000 | 125,000 | 257,444 | 409,255 | | | | | |
| Sold Price: | 6,811,500 | 1,090,000 | 115,000 | 224,000 | 378,417 | 18 | 1215 | 34 | 217 | 351 |
| Sold \$/Condo Sq Ft: | | 767 | 166 | 312 | 366 | | | | | |
| Sold Price variance from List Price: | -7.5% | | | | -7.5% | | | | | |
| Sold variance from preceding period: | 36.6% | 134.4% | -20.7% | -7.4% | 44.1% | -5.3% | 8.0% | 1600.0% | -35.2% | -23.8% |
| \$/Sq Ft variance from preceding period: | | 27.6% | -21.2% | -8.2% | 4.3% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 15,028,500 | 1,225,000 | 124,500 | 339,000 | 366,549 | 41 | 1561 | 21 | 353 | 433 |
| Inventory List \$/Condo Sq Ft: | | 652 | 197 | 432 | 420 | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|-----------------------------------------|----------------------------------------------|---------------|---------------|---------------|---------------|----------|---------------|---------------|---------------|---------------|
| Taos Ski Valley | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | | | | | |
| Sold Price: | 188,000 | 188,000 | 188,000 | 188,000 | 188,000 | 1 | 196 | 196 | 196 | 196 |
| Sold \$/Acre: | | 648,276 | 648,276 | 648,276 | 648,276 | | | | | |
| Sold Price variance from List Price: | -24.8% | | | | -24.8% | | | | | |
| Sold variance from preceding period: | -12.6% | -12.6% | -12.6% | -12.6% | -12.6% | 0.0% | -82.2% | -82.2% | -82.2% | -82.2% |
| \$/Acre variance from preceding period: | | -9.5% | -9.5% | -9.5% | -9.5% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 2,902,600 | 1,100,000 | 90,000 | 258,050 | 362,825 | 8 | 930 | 15 | 375 | 408 |
| Inventory List \$/Acre: | | 600,000 | 13,011 | 312,719 | 329,981 | | | | | |

Total properties available on Jan 1, 2010

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
 - 2) Includes the following MLS Areas: Taos Ski Valley and Amizette.
 - 3) The above data does not include "manufactured" or "mobile" type homes.
 - 4) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

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Taos Real Estate Market - 20091231 Dec (Jan 2009 thru Dec 2009 Report)

Taos New Mexico Real Estate Market Stats - Jan 1, 2009 thru Dec 31, 2009

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------------------------------------|--------------|------------|-------------|
| Taos Canyon | Residential - Single Family Homes | | | | | | | | | |
| List Price: | 938,500 | 275,000 | 165,500 | 249,000 | 234,625 | | | | | |
| Sold Price: | 818,500 | 235,000 | 151,500 | 216,000 | 204,625 | 4 | 843 | 186 | 367 | 441 |
| Sold \$/Home Sq Ft: | | 186 | 100 | 169 | 156 | | | | | |
| Sold Price variance from List Price: | -12.8% | | | | -12.8% | | | | | |
| Sold variance from preceding period: | -32.4% | -51.5% | -13.4% | -21.5% | -32.4% | 0.0% | 313.2% | 32.9% | 120.1% | 160.3% |
| \$/Sq Ft variance from preceding period: | | -40.6% | -18.6% | -43.3% | -39.6% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 1,051,600 | 358,000 | 145,700 | 199,000 | 210,320 | 5 | 980 | 17 | 398 | 400 |
| Inventory List \$/Home Sq Ft: | | 221 | 126 | 201 | 191 | | Total properties available on Jan 1, 2010 | | | |

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------------------------------------|--------------|------------|-------------|
| Taos Canyon | Residential - Condominiums | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Condo Sq Ft: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$/Sq Ft variance from preceding period: | | N/A | N/A | N/A | N/A | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 425,000 | 180,000 | 100,000 | 145,000 | 141,667 | 3 | 31 | 13 | 13 | 19 |
| Inventory List \$/Condo Sq Ft: | | 254 | 31 | 216 | 167 | | Total properties available on Jan 1, 2010 | | | |

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|-----------------------------------------|----------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------------------------------------|--------------|------------|-------------|
| Taos Canyon | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | 82,000 | 82,000 | 82,000 | 82,000 | 82,000 | | | | | |
| Sold Price: | 75,000 | 75,000 | 75,000 | 75,000 | 75,000 | 1 | 454 | 454 | 454 | 454 |
| Sold \$/Acre: | | 44,910 | 44,910 | 44,910 | 44,910 | | | | | |
| Sold Price variance from List Price: | -8.5% | | | | -8.5% | | | | | |
| Sold variance from preceding period: | -23.5% | 29.3% | 87.5% | 53.1% | 53.1% | -50.0% | -39.1% | 152.2% | -1.9% | -1.9% |
| \$/Acre variance from preceding period: | | 55.6% | 482.7% | 145.7% | 145.7% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 595,900 | 150,000 | 49,500 | 75,000 | 85,129 | 7 | 914 | 234 | 390 | 483 |
| Inventory List \$/Acre: | | 39,600 | 5,690 | 15,000 | 21,561 | | Total properties available on Jan 1, 2010 | | | |

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
 - 2) Includes the following MLS Areas: Taos Canyon.
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|------------------------------------------|---------------------------------------------|---------------|---------------|---------------|---------------|----------|-------------|---------------|---------------|-------------|
| Valle Escondido | Residential - Single Family Homes | | | | | | | | | |
| List Price: | 1,487,900 | 406,000 | 129,000 | 234,000 | 247,983 | | | | | |
| Sold Price: | 1,412,500 | 400,000 | 125,000 | 211,250 | 235,417 | 6 | 713 | 17 | 48 | 184 |
| Sold \$/Home Sq Ft: | | 210 | 70 | 142 | 138 | | | | | |
| Sold Price variance from List Price: | -5.1% | | | | -5.1% | | | | | |
| Sold variance from preceding period: | 48.5% | 56.9% | 8.7% | 17.4% | 23.8% | 20.0% | 109.7% | -54.1% | -54.3% | 14.4% |
| \$/Sq Ft variance from preceding period: | | -16.5% | -55.7% | -24.7% | -29.6% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 3,926,000 | 799,000 | 275,000 | 649,000 | 560,857 | 7 | 336 | 77 | 170 | 189 |
| Inventory List \$/Home Sq Ft: | | 420 | 153 | 219 | 230 | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------|--------------|------------|-------------|
| Valle Escondido | Residential - Condominiums | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Condo Sq Ft: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$/Sq Ft variance from preceding period: | | N/A | N/A | N/A | N/A | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Inventory List \$/Condo Sq Ft: | | - | - | - | - | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|-----------------------------------------|----------------------------------------------|---------------|---------------|---------------|---------------|----------|-------------|---------------|------------|-------------|
| Valle Escondido | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | 194,000 | 75,000 | 30,000 | 44,500 | 48,500 | | | | | |
| Sold Price: | 168,000 | 65,000 | 29,000 | 37,000 | 42,000 | 4 | 799 | 31 | 302 | 358 |
| Sold \$/Acre: | | 96,667 | 60,000 | 61,802 | 70,068 | | | | | |
| Sold Price variance from List Price: | -13.4% | | | | -13.4% | | | | | |
| Sold variance from preceding period: | 12.0% | -56.7% | -80.7% | -75.3% | -72.0% | 300.0% | 268.2% | -85.7% | 38.9% | 65.1% |
| \$/Acre variance from preceding period: | | 267.3% | 128.0% | 134.8% | 166.3% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 300,000 | 175,000 | 55,000 | 70,000 | 100,000 | 3 | 492 | 55 | 77 | 208 |
| Inventory List \$/Acre: | | 75,107 | 35,000 | 73,333 | 61,147 | | | | | |

Total properties available on Jan 1, 2010

- Notes:**
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 - 2) Includes the following MLS Areas: Valle Escondido.
 - 3) The above data does not include "manufactured" or "mobile" type homes.
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|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|-----------|-------------|--------------|------------|-------------|
| Arroyo Seco | Residential - Single Family Homes | | | | | | | | | |
| List Price: | 7,013,000 | 995,000 | 159,000 | 475,000 | 539,462 | | | | | |
| Sold Price: | 6,575,000 | 850,000 | 150,000 | 570,000 | 505,769 | 13 | 377 | 30 | 90 | 160 |
| Sold \$/Home Sq Ft: | | 380 | 184 | 257 | 264 | | | | | |
| Sold Price variance from List Price: | -6.2% | | | | -6.2% | | | | | |
| Sold variance from preceding period: | -18.7% | -26.1% | 42.9% | 20.0% | -6.2% | -13.3% | -59.6% | 76.5% | -56.5% | -42.3% |
| \$/Sq Ft variance from preceding period: | | -29.3% | 67.3% | -2.3% | 1.1% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 40,726,500 | 4,500,000 | 175,000 | 710,000 | 866,521 | 47 | 1309 | 15 | 216 | 284 |
| Inventory List \$/Home Sq Ft: | | 661 | 118 | 262 | 291 | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------|--------------|------------|-------------|
| Arroyo Seco | Residential - Condominiums | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Condo Sq Ft: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$/Sq Ft variance from preceding period: | | N/A | N/A | N/A | N/A | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 362,500 | 199,500 | 163,000 | 181,250 | 181,250 | 2 | 600 | 146 | 373 | 373 |
| Inventory List \$/Condo Sq Ft: | | 141 | 115 | 128 | 128 | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|-----------------------------------------|----------------------------------------------|---------------|--------------|--------------|---------------|-----------|-------------|--------------|------------|-------------|
| Arroyo Seco | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | 1,922,500 | 500,000 | 64,000 | 157,500 | 213,611 | | | | | |
| Sold Price: | 1,598,300 | 395,000 | 60,800 | 140,000 | 177,589 | 9 | 5269 | 29 | 237 | 841 |
| Sold \$/Acre: | | 149,000 | 16,781 | 67,822 | 67,337 | | | | | |
| Sold Price variance from List Price: | -16.9% | | | | -16.9% | | | | | |
| Sold variance from preceding period: | -40.3% | -12.7% | -51.4% | -31.7% | -20.4% | -25.0% | 555.3% | N/A | 71.1% | 224.0% |
| \$/Acre variance from preceding period: | | -12.8% | -29.6% | -29.7% | -34.3% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 10,977,500 | 660,000 | 95,000 | 244,500 | 261,369 | 42 | 1390 | 65 | 342 | 430 |
| Inventory List \$/Acre: | | 189,873 | 17,620 | 77,500 | 84,596 | | | | | |

Total properties available on Jan 1, 2010

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
 - 2) Includes the following MLS Areas: Arroyo Seco, Des Montes, El Salto, Valdez, and Valdez North.
 - 3) The above data does not include "manufactured" or "mobile" type homes.
 - 4) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

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|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------|--------------|------------|-------------|
| Arroyo Hondo | Residential - Single Family Homes | | | | | | | | | |
| List Price: | 1,718,800 | 549,000 | 181,900 | 299,900 | 343,760 | | | | | |
| Sold Price: | 1,604,000 | 509,000 | 175,000 | 290,000 | 320,800 | 5 | 460 | 28 | 374 | 281 |
| Sold \$/Home Sq Ft: | | 262 | 73 | 171 | 177 | | | | | |
| Sold Price variance from List Price: | -6.7% | | | | -6.7% | | | | | |
| Sold variance from preceding period: | -52.9% | -48.8% | -20.6% | -11.3% | -24.6% | -37.5% | -33.6% | -9.7% | 45.2% | -9.3% |
| \$/Sq Ft variance from preceding period: | | -29.0% | -54.0% | -7.1% | -19.4% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 7,306,000 | 975,000 | 130,000 | 375,000 | 429,765 | 17 | 1299 | 73 | 420 | 415 |
| Inventory List \$/Home Sq Ft: | | 275 | 124 | 190 | 200 | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------|--------------|------------|-------------|
| Arroyo Hondo | Residential - Condominiums | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Condo Sq Ft: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$/Sq Ft variance from preceding period: | | N/A | N/A | N/A | N/A | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Inventory List \$/Condo Sq Ft: | | - | - | - | - | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|-----------------------------------------|----------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------|--------------|------------|-------------|
| Arroyo Hondo | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | 355,000 | 165,000 | 65,000 | 125,000 | 118,333 | | | | | |
| Sold Price: | 320,000 | 145,000 | 65,000 | 110,000 | 106,667 | 3 | 644 | 58 | 94 | 265 |
| Sold \$/Acre: | | 29,000 | 13,000 | 18,333 | 20,111 | | | | | |
| Sold Price variance from List Price: | -9.9% | | | | -9.9% | | | | | |
| Sold variance from preceding period: | -85.4% | -91.9% | 32.7% | 27.5% | -70.9% | -50.0% | 9.0% | -44.8% | -46.9% | -1.9% |
| \$/Acre variance from preceding period: | | -23.2% | 25.2% | -22.0% | -18.6% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 5,085,600 | 1,140,900 | 45,000 | 132,250 | 181,629 | 28 | 1066 | 61 | 479 | 465 |
| Inventory List \$/Acre: | | 84,000 | 10,497 | 27,429 | 31,487 | | | | | |

Total properties available on Jan 1, 2010

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
 - 2) Includes the following MLS Areas: Arroyo Hondo, Hondo Mesa, San Cristobal, and Lama.
 - 3) The above data does not include "manufactured" or "mobile" type homes.
 - 4) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

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Taos Real Estate Market - 20091231 Dec (Jan 2009 thru Dec 2009 Report)

Taos New Mexico Real Estate Market Stats - Jan 1, 2009 thru Dec 31, 2009

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|---------------|-------------|--------------|------------|-------------|
| Questa | Residential - Single Family Homes | | | | | | | | | |
| List Price: | 540,000 | 295,000 | 245,000 | 270,000 | 270,000 | | | | | |
| Sold Price: | 490,000 | 262,500 | 227,500 | 245,000 | 245,000 | 2 | 564 | 78 | 321 | 321 |
| Sold \$/Home Sq Ft: | | 136 | 120 | 128 | 128 | | | | | |
| Sold Price variance from List Price: | -9.3% | | | | -9.3% | | | | | |
| Sold variance from preceding period: | -37.6% | -50.0% | 405.6% | 14.0% | -6.4% | -33.3% | 399.1% | 44.4% | 426.2% | 322.4% |
| \$/Sq Ft variance from preceding period: | | 0.9% | 264.0% | 14.4% | 37.3% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 1,171,000 | 325,000 | 108,000 | 239,000 | 234,200 | 5 | 705 | 21 | 154 | 306 |
| Inventory List \$/Home Sq Ft: | | 147 | 96 | 126 | 121 | | | | | |

Total properties available on Jan 1, 2010

| | | | | | | | | | | |
|------------------------------------------|---------------------------------------------|-----|-----|-----|-----|----------|-----|-----|-----|-----|
| Questa | Residential - Condominiums | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Condo Sq Ft: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$/Sq Ft variance from preceding period: | | N/A | N/A | N/A | N/A | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Inventory List \$/Condo Sq Ft: | | - | - | - | - | | | | | |

Total properties available on Jan 1, 2010

| | | | | | | | | | | |
|-----------------------------------------|----------------------------------------------|---------------|--------|---------------|---------------|---------------|-------|-----|--------------|--------------|
| Questa | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | 372,850 | 82,000 | 12,500 | 28,000 | 33,895 | | | | | |
| Sold Price: | 340,325 | 77,800 | 9,000 | 25,000 | 30,939 | 11 | 739 | 27 | 248 | 237 |
| Sold \$/Acre: | | 25,000 | 1,650 | 9,091 | 9,987 | | | | | |
| Sold Price variance from List Price: | -8.7% | | | | -8.7% | | | | | |
| Sold variance from preceding period: | -69.6% | -77.6% | 0.0% | -30.8% | -55.7% | -31.3% | 20.4% | N/A | -9.3% | -3.9% |
| \$/Acre variance from preceding period: | | 14.1% | 624.0% | -5.2% | 17.5% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 3,072,730 | 309,000 | 10,000 | 49,700 | 78,788 | 39 | 1422 | 22 | 204 | 307 |
| Inventory List \$/Acre: | | 83,333 | 1,042 | 10,000 | 15,852 | | | | | |

Total properties available on Jan 1, 2010

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
 - 2) Includes the following MLS Areas: Questa, Cabresto Canyon, Cerro, El Rito/Latir, and Sunshine.
 - 3) The above data does not include "manufactured" or "mobile" type homes.
 - 4) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

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Taos Real Estate Market - 20091231 Dec (Jan 2009 thru Dec 2009 Report)

Taos New Mexico Real Estate Market Stats - Jan 1, 2009 thru Dec 31, 2009

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------|--------------|------------|-------------|
| Costilla | Residential - Single Family Homes | | | | | | | | | |
| List Price: | 301,900 | 109,900 | 48,000 | 72,000 | 75,475 | | | | | |
| Sold Price: | 262,100 | 99,000 | 28,800 | 67,150 | 65,525 | 4 | 185 | 0 | 98 | 95 |
| Sold \$/Home Sq Ft: | | 76 | 30 | 51 | 52 | | | | | |
| Sold Price variance from List Price: | -13.2% | | | | -13.2% | | | | | |
| Sold variance from preceding period: | -68.4% | -79.4% | -91.8% | -83.8% | -84.2% | 100.0% | -69.7% | -100.0% | -74.5% | -75.2% |
| \$/Sq Ft variance from preceding period: | | -68.4% | -84.5% | -76.6% | -76.1% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 924,000 | 349,000 | 160,000 | 207,500 | 231,000 | 4 | 882 | 164 | 270.5 | 397 |
| Inventory List \$/Home Sq Ft: | | 216 | 98 | 110 | 134 | | | | | |

Total properties available on Jan 1, 2010

| | | | | | | | | | | |
|------------------------------------------|---------------------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Costilla | Residential - Condominiums | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Condo Sq Ft: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$/Sq Ft variance from preceding period: | | N/A | N/A | N/A | N/A | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Inventory List \$/Condo Sq Ft: | | - | - | - | - | | | | | |

Total properties available on Jan 1, 2010

| | | | | | | | | | | |
|-----------------------------------------|----------------------------------------------|---------|--------|--------|--------|--------|--------|---------|------|--------|
| Costilla | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | 15,500 | 15,500 | 15,500 | 15,500 | 15,500 | | | | | |
| Sold Price: | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 1 | 137 | 137 | 137 | 137 |
| Sold \$/Acre: | | 1,200 | 1,200 | 1,200 | 1,200 | | | | | |
| Sold Price variance from List Price: | -22.6% | | | | -22.6% | | | | | |
| Sold variance from preceding period: | -97.9% | -94.0% | -14.3% | -58.6% | -85.3% | -85.7% | -86.6% | 4466.7% | 3.8% | -48.0% |
| \$/Acre variance from preceding period: | | -98.8% | -4.0% | -80.7% | -93.8% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 506,300 | 170,000 | 12,500 | 14,500 | 36,164 | 14 | 280 | 164 | 280 | 252 |
| Inventory List \$/Acre: | | 14,167 | 1,380 | 1,545 | 2,699 | | | | | |

Total properties available on Jan 1, 2010

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
 - 2) Includes the following MLS Areas: Costilla, Amalia, and Rio Cost Ski.
 - 3) The above data does not include "manufactured" or "mobile" type homes.
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Taos Real Estate Market - 20091231 Dec (Jan 2009 thru Dec 2009 Report)

Taos New Mexico Real Estate Market Stats - Jan 1, 2009 thru Dec 31, 2009

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|------------|-------------|--------------|---------------|-------------|
| Angel Fire | Residential - Single Family Homes | | | | | | | | | |
| List Price: | 23,295,899 | 899,000 | 147,900 | 368,500 | 401,653 | | | | | |
| Sold Price: | 21,986,700 | 810,000 | 140,000 | 334,500 | 379,081 | 58 | 1273 | 0 | 189 | 294 |
| Sold \$/Home Sq Ft: | | 276 | 81 | 168 | 173 | | | | | |
| Sold Price variance from List Price: | -5.6% | | | | -5.6% | | | | | |
| Sold variance from preceding period: | -6.2% | -49.4% | 22.8% | 5.7% | -6.2% | 0.0% | 71.1% | N/A | -15.1% | 21.4% |
| \$/Sq Ft variance from preceding period: | | -1.6% | 30.5% | 1.9% | 0.7% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 80,042,616 | 2,250,000 | 145,000 | 479,000 | 584,253 | 137 | 1522 | 2 | 318 | 418 |
| Inventory List \$/Home Sq Ft: | | 592 | 68 | 193 | 209 | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|---------------|---------------|---------------|-----------|-------------|--------------|--------------|-------------|
| Angel Fire | Residential - Condominiums | | | | | | | | | |
| List Price: | 3,841,200 | 303,000 | 52,000 | 119,900 | 132,455 | | | | | |
| Sold Price: | 3,613,700 | 303,000 | 52,000 | 114,000 | 124,610 | 29 | 920 | 0 | 219 | 283 |
| Sold \$/Condo Sq Ft: | | 207 | 69 | 122 | 127 | | | | | |
| Sold Price variance from List Price: | -5.9% | | | | -5.9% | | | | | |
| Sold variance from preceding period: | 4.6% | 3.8% | -13.3% | -18.4% | -13.4% | 20.8% | 48.1% | N/A | -8.0% | 20.7% |
| \$/Sq Ft variance from preceding period: | | -22.0% | -25.2% | -14.5% | -14.8% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 10,752,350 | 308,000 | 49,900 | 126,500 | 137,851 | 78 | 1076 | 12 | 284 | 342 |
| Inventory List \$/Condo Sq Ft: | | 242 | 59 | 132 | 140 | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|-----------------------------------------|----------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|------------|--------------|
| Angel Fire | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | 4,405,200 | 625,000 | 4,900 | 49,900 | 93,728 | | | | | |
| Sold Price: | 3,804,176 | 560,000 | 4,500 | 44,000 | 80,940 | 47 | 1447 | 0 | 213 | 282 |
| Sold \$/Acre: | | 130,000 | 4,737 | 34,448 | 44,212 | | | | | |
| Sold Price variance from List Price: | -13.6% | | | | -13.6% | | | | | |
| Sold variance from preceding period: | -2.8% | 180.0% | 12.5% | -2.2% | 26.1% | -23.0% | -21.6% | N/A | 6.0% | -1.5% |
| \$/Acre variance from preceding period: | | 2.1% | -38.3% | -21.2% | -8.6% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 41,798,011 | 1,400,000 | 4,000 | 65,000 | 96,979 | 431 | 2899 | 3 | 444 | 493 |
| Inventory List \$/Acre: | | 333,333 | 1,984 | 53,656 | 61,992 | | | | | |

Total properties available on Jan 1, 2010

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
 - 2) Includes the following MLS Areas: Angel Fire and Black Lake.
 - 3) The above data does not include "manufactured" or "mobile" type homes.
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Taos Real Estate Market - 20091231 Dec (Jan 2009 thru Dec 2009 Report)

Taos New Mexico Real Estate Market Stats - Jan 1, 2009 thru Dec 31, 2009

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------|--------------|------------|-------------|
| Eagle Nest | Residential - Single Family Homes | | | | | | | | | |
| List Price: | 672,000 | 199,000 | 87,000 | 119,000 | 134,400 | | | | | |
| Sold Price: | 632,000 | 190,000 | 85,000 | 118,000 | 126,400 | 5 | 725 | 18 | 259 | 296 |
| Sold \$/Home Sq Ft: | | 148 | 99 | 118 | 120 | | | | | |
| Sold Price variance from List Price: | -6.0% | | | | -6.0% | | | | | |
| Sold variance from preceding period: | 72.7% | 16.6% | -1.2% | 0.9% | 3.6% | 66.7% | 353.1% | N/A | 270.0% | 286.6% |
| \$/Sq Ft variance from preceding period: | | -27.4% | 19.0% | -3.9% | -11.8% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 13,037,950 | 3,850,000 | 129,750 | 277,400 | 724,331 | 18 | 1204 | 11 | 479.5 | 480 |
| Inventory List \$/Home Sq Ft: | | 592 | 93 | 172 | 239 | | | | | |

Total properties available on Jan 1, 2010

| | | | | | | | | | | |
|------------------------------------------|---------------------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Eagle Nest | Residential - Condominiums | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Condo Sq Ft: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$/Sq Ft variance from preceding period: | | N/A | N/A | N/A | N/A | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Inventory List \$/Condo Sq Ft: | | - | - | - | - | | | | | |

Total properties available on Jan 1, 2010

| | | | | | | | | | | |
|-----------------------------------------|----------------------------------------------|---------|--------|--------|---------|--------|--------|--------|--------|--------|
| Eagle Nest | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | 150,600 | 39,900 | 20,000 | 29,900 | 30,120 | | | | | |
| Sold Price: | 136,900 | 33,500 | 20,000 | 28,500 | 27,380 | 5 | 1123 | 11 | 669 | 528 |
| Sold \$/Acre: | | 89,063 | 25,556 | 50,000 | 56,290 | | | | | |
| Sold Price variance from List Price: | -9.1% | | | | -9.1% | | | | | |
| Sold variance from preceding period: | -54.0% | -60.6% | 316.7% | -15.6% | -26.3% | -37.5% | 218.1% | -92.0% | 300.6% | 161.2% |
| \$/Acre variance from preceding period: | | -53.2% | 144.9% | -22.1% | -16.7% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 8,806,187 | 549,560 | 21,000 | 42,450 | 151,831 | 58 | 987 | 76 | 587 | 542 |
| Inventory List \$/Acre: | | 425,000 | 6,990 | 41,028 | 63,806 | | | | | |

Total properties available on Jan 1, 2010

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
 - 2) Includes the following MLS Areas: Eagle Nest.
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Taos New Mexico Real Estate Market Stats - Jan 1, 2009 thru Dec 31, 2009

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|---------------|---------------|---------------|--------------|---------------|--------------|------------|-------------|
| Red River | Residential - Single Family Homes | | | | | | | | | |
| List Price: | 5,676,430 | 475,000 | 149,000 | 314,000 | 315,357 | | | | | |
| Sold Price: | 5,160,259 | 430,000 | 132,500 | 269,465 | 286,681 | 18 | 437 | 4 | 157 | 191 |
| Sold \$/Home Sq Ft: | | 245 | 86 | 175 | 169 | | | | | |
| Sold Price variance from List Price: | -9.1% | | | | -9.1% | | | | | |
| Sold variance from preceding period: | -22.6% | -59.0% | 12.3% | -12.2% | -18.3% | -5.3% | -16.3% | N/A | 1.6% | 1.5% |
| \$/Sq Ft variance from preceding period: | | -28.6% | -21.7% | -10.8% | -22.7% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 17,196,700 | 1,190,000 | 158,500 | 345,000 | 419,432 | 41 | 832 | 1 | 336 | 329 |
| Inventory List \$/Home Sq Ft: | | 415 | 125 | 189 | 210 | | | | | |

Total properties available on Jan 1, 2010

| | | | | | | | | | | |
|------------------------------------------|---------------------------------------------|---------|--------------|---------|--------------|--------------|------|-----|-------|-------|
| Red River | Residential - Condominiums | | | | | | | | | |
| List Price: | 1,052,200 | 155,000 | 37,500 | 102,900 | 95,655 | | | | | |
| Sold Price: | 969,400 | 142,500 | 35,000 | 84,900 | 88,127 | 11 | 851 | 6 | 202 | 323 |
| Sold \$/Condo Sq Ft: | | 143 | 71 | 88 | 89 | | | | | |
| Sold Price variance from List Price: | -7.9% | | | | -7.9% | | | | | |
| Sold variance from preceding period: | 12.7% | 42.5% | -7.9% | 13.2% | 23.0% | -8.3% | 3.3% | N/A | 12.8% | 10.2% |
| \$/Sq Ft variance from preceding period: | | 33.4% | 11.4% | 1.5% | 5.1% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 1,317,900 | 189,000 | 37,500 | 82,900 | 94,136 | 14 | 559 | 27 | 206 | 282 |
| Inventory List \$/Condo Sq Ft: | | 216 | 73 | 104 | 116 | | | | | |

Total properties available on Jan 1, 2010

| | | | | | | | | | | |
|-----------------------------------------|----------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Red River | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Acre: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% |
| \$/Acre variance from preceding period: | | -100.0% | -100.0% | -100.0% | -100.0% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 3,609,800 | 1,500,000 | 5,000 | 81,500 | 138,838 | 26 | 2435 | 45 | 398 | 495 |
| Inventory List \$/Acre: | | 546,875 | 8,333 | 170,175 | 207,672 | | | | | |

Total properties available on Jan 1, 2010

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
 - 2) Includes the following MLS Areas: Red River.
 - 3) The above data does not include "manufactured" or "mobile" type homes.
 - 4) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

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Taos Real Estate Market - 20091231 Dec (Jan 2009 thru Dec 2009 Report)

Taos New Mexico Real Estate Market Stats - Jan 1, 2009 thru Dec 31, 2009

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------------------------------------|--------------|------------|-------------|
| West Gorge | Residential - Single Family Homes | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Home Sq Ft: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% |
| \$/Sq Ft variance from preceding period: | | -100.0% | -100.0% | -100.0% | -100.0% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 1,929,800 | 639,000 | 159,000 | 296,450 | 321,633 | 6 | 598 | 57 | 281.5 | 300 |
| Inventory List \$/Home Sq Ft: | | 278 | 153 | 192 | 200 | | Total properties available on Jan 1, 2010 | | | |

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|-----------|-------------------------------------------|--------------|------------|-------------|
| West Gorge | Residential - Earthships | | | | | | | | | |
| List Price: | 80,000 | 80,000 | 80,000 | 80,000 | 80,000 | | | | | |
| Sold Price: | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 1 | 335 | 335 | 335 | 335 |
| Sold \$/Home Sq Ft: | | 60 | 60 | 60 | 60 | | | | | |
| Sold Price variance from List Price: | -25.0% | | | | -25.0% | | | | | |
| Sold variance from preceding period: | -89.6% | -76.9% | -29.4% | -73.9% | -68.7% | -66.7% | 81.1% | N/A | 210.2% | 243.0% |
| \$/Sq Ft variance from preceding period: | | -68.7% | 23.5% | -53.8% | -51.4% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 4,060,500 | 1,500,000 | 40,000 | 260,000 | 369,136 | 11 | 1254 | 90 | 649 | 606 |
| Inventory List \$/Home Sq Ft: | | 383 | 99 | 178 | 192 | | Total properties available on Jan 1, 2010 | | | |

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|-----------------------------------------|----------------------------------------------|---------------|--------------|--------------|---------------|-----------|-------------------------------------------|--------------|------------|-------------|
| West Gorge | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | 575,890 | 210,000 | 25,000 | 49,000 | 63,988 | | | | | |
| Sold Price: | 512,000 | 199,000 | 20,000 | 44,000 | 56,889 | 9 | 731 | 18 | 195 | 292 |
| Sold \$/Acre: | | 16,000 | 2,250 | 4,975 | 5,983 | | | | | |
| Sold Price variance from List Price: | -11.1% | | | | -11.1% | | | | | |
| Sold variance from preceding period: | 40.9% | 121.1% | 166.7% | 29.4% | 40.9% | 0.0% | 37.7% | N/A | 72.6% | 71.0% |
| \$/Acre variance from preceding period: | | 41.2% | 40.6% | -0.5% | 8.8% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 2,573,400 | 149,900 | 23,000 | 55,000 | 65,985 | 39 | 1360 | 9 | 261 | 324 |
| Inventory List \$/Acre: | | 35,714 | 1,498 | 5,000 | 8,103 | | Total properties available on Jan 1, 2010 | | | |

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
 - 2) Includes the following MLS Areas: Carson and West Gorge Brdg.
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 - 4) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

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Taos Real Estate Market - 20091231 Dec (Jan 2009 thru Dec 2009 Report)

Taos New Mexico Real Estate Market Stats - Jan 1, 2009 thru Dec 31, 2009

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------|--------------|------------|-------------|
| Tres Piedras | Residential - Single Family Homes | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Home Sq Ft: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% |
| \$/Sq Ft variance from preceding period: | | -100.0% | -100.0% | -100.0% | -100.0% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 826,500 | 400,000 | 80,000 | 173,250 | 206,625 | 4 | 622 | 116 | 256 | 313 |
| Inventory List \$/Home Sq Ft: | | 556 | 136 | 189 | 267 | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------|--------------|------------|-------------|
| Tres Piedras | Residential - Earthships | | | | | | | | | |
| List Price: | 399,000 | 399,000 | 399,000 | 399,000 | 399,000 | | | | | |
| Sold Price: | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 | 1 | 104 | 104 | 104 | 104 |
| Sold \$/Home Sq Ft: | | 313 | 313 | 313 | 313 | | | | | |
| Sold Price variance from List Price: | -12.3% | | | | -12.3% | | | | | |
| Sold variance from preceding period: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$/Sq Ft variance from preceding period: | | N/A | N/A | N/A | N/A | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Inventory List \$/Home Sq Ft: | | - | - | - | - | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|-----------------------------------------|----------------------------------------------|---------------|--------------|--------------|---------------|-----------|-------------|--------------|------------|-------------|
| Tres Piedras | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | 613,000 | 385,000 | 58,000 | 170,000 | 204,333 | | | | | |
| Sold Price: | 470,600 | 275,000 | 50,000 | 145,600 | 156,867 | 3 | 94 | 5 | 37 | 45 |
| Sold \$/Acre: | | 14,560 | 1,250 | 1,741 | 5,850 | | | | | |
| Sold Price variance from List Price: | -23.2% | | | | -23.2% | | | | | |
| Sold variance from preceding period: | 45.4% | 126.2% | 13.6% | 84.3% | 93.9% | -25.0% | -97.7% | N/A | -98.1% | -97.7% |
| \$/Acre variance from preceding period: | | 402.1% | 29.9% | 11.4% | 234.9% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 1,053,400 | 318,400 | 8,000 | 45,000 | 65,838 | 16 | 3746 | 28 | 1817 | 1661 |
| Inventory List \$/Acre: | | 12,000 | 832 | 1,188 | 2,950 | | | | | |

Total properties available on Jan 1, 2010

- Notes:**
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 - 2) Includes the following MLS Areas: Tres Piedras.
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Taos Real Estate Market - 20091231 Dec (Jan 2009 thru Dec 2009 Report)

Taos New Mexico Real Estate Market Stats - Jan 1, 2009 thru Dec 31, 2009

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------|--------------|------------|-------------|
| Chama | Residential - Single Family Homes | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Home Sq Ft: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% |
| \$/Sq Ft variance from preceding period: | | -100.0% | -100.0% | -100.0% | -100.0% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 1,452,300 | 579,000 | 64,500 | 186,900 | 207,471 | 7 | 523 | 57 | 363 | 314 |
| Inventory List \$/Home Sq Ft: | | 190 | 39 | 102 | 113 | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------|--------------|------------|-------------|
| Chama | Residential - Condominiums | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Condo Sq Ft: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$/Sq Ft variance from preceding period: | | N/A | N/A | N/A | N/A | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Inventory List \$/Condo Sq Ft: | | - | - | - | - | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|-----------------------------------------|----------------------------------------------|---------------|--------------|--------------|---------------|-----------|-------------|--------------|------------|-------------|
| Chama | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | 112,800 | 53,000 | 8,000 | 12,000 | 22,560 | | | | | |
| Sold Price: | 102,750 | 48,000 | 7,750 | 11,000 | 20,550 | 5 | 1142 | 56 | 248 | 397 |
| Sold \$/Acre: | | 19,200 | 1,544 | 4,783 | 7,996 | | | | | |
| Sold Price variance from List Price: | -8.9% | | | | -8.9% | | | | | |
| Sold variance from preceding period: | -78.4% | -37.7% | 10.7% | -68.8% | -48.1% | -58.3% | 24.8% | 833.3% | 74.0% | 33.5% |
| \$/Acre variance from preceding period: | | -86.1% | 144.8% | -52.1% | -66.9% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 3,417,650 | 415,000 | 3,500 | 56,500 | 81,373 | 42 | 1601 | 108 | 272 | 421 |
| Inventory List \$/Acre: | | 41,435 | 1,466 | 8,642 | 10,184 | | | | | |

Total properties available on Jan 1, 2010

- Notes:**
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Taos New Mexico Real Estate Market Stats - Jan 1, 2009 thru Dec 31, 2009

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------|--------------|------------|-------------|
| Penasco Area | Residential - Single Family Homes | | | | | | | | | |
| List Price: | 163,000 | 163,000 | 163,000 | 163,000 | 163,000 | | | | | |
| Sold Price: | 160,000 | 160,000 | 160,000 | 160,000 | 160,000 | 1 | 67 | 67 | 67 | 67 |
| Sold \$/Home Sq Ft: | | 125 | 125 | 125 | 125 | | | | | |
| Sold Price variance from List Price: | -1.8% | | | | -1.8% | | | | | |
| Sold variance from preceding period: | -70.1% | -44.8% | -35.0% | -40.3% | -40.3% | -50.0% | 509.1% | N/A | 1118.2% | 1118.2% |
| \$/Sq Ft variance from preceding period: | | -13.6% | 16.1% | -0.9% | -0.9% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 523,000 | 279,000 | 65,000 | 179,000 | 174,333 | 3 | 1092 | 340 | 468 | 633 |
| Inventory List \$/Home Sq Ft: | | 157 | 52 | 81 | 97 | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------|--------------|------------|-------------|
| Penasco Area | Residential - Condominiums | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Condo Sq Ft: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$/Sq Ft variance from preceding period: | | N/A | N/A | N/A | N/A | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Inventory List \$/Condo Sq Ft: | | - | - | - | - | | | | | |

Total properties available on Jan 1, 2010

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|-----------------------------------------|----------------------------------------------|---------------|--------------|--------------|---------------|----------|-------------|--------------|------------|-------------|
| Penasco Area | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | 492,500 | 257,500 | 110,000 | 125,000 | 164,167 | | | | | |
| Sold Price: | 442,000 | 257,500 | 87,000 | 97,500 | 147,333 | 3 | 234 | 30 | 124 | 129 |
| Sold \$/Acre: | | 15,046 | 5,921 | 8,700 | 9,889 | | | | | |
| Sold Price variance from List Price: | -10.3% | | | | -10.3% | | | | | |
| Sold variance from preceding period: | 235.6% | 134.1% | 300.9% | 48.1% | 123.7% | 50.0% | -7.1% | -85.8% | -46.6% | -44.3% |
| \$/Acre variance from preceding period: | | -31.3% | -72.7% | -60.1% | -54.7% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 565,000 | 350,000 | 215,000 | 282,500 | 282,500 | 2 | 394 | 331 | 363 | 363 |
| Inventory List \$/Acre: | | 19,369 | 9,722 | 14,546 | 14,546 | | | | | |

Total properties available on Jan 1, 2010

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
 - 2) Includes the following MLS Areas: Penasco, Tres Ritos/Sip, and Vadito.
 - 3) The above data does not include "manufactured" or "mobile" type homes.
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Taos New Mexico Real Estate Market Stats - Jan 1, 2009 thru Dec 31, 2009

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|----------------------------------------------|---------------|--------------|--------------|---------------|-------------------------------------------|-------------|--------------|------------|-------------|
| Rio Grande Corridor | Residential - Single Family Homes | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Home Sq Ft: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% |
| \$/Sq Ft variance from preceding period: | | -100.0% | -100.0% | -100.0% | -100.0% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 1,905,000 | 498,000 | 199,000 | 264,500 | 317,500 | 6 | 468 | 21 | 193.5 | 236 |
| Inventory List \$/Home Sq Ft: | | 391 | 133 | 184 | 222 | Total properties available on Jan 1, 2010 | | | | |
| Rio Grande Corridor | Residential - Condominiums | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Condo Sq Ft: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$/Sq Ft variance from preceding period: | | N/A | N/A | N/A | N/A | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Inventory List \$/Condo Sq Ft: | | - | - | - | - | Total properties available on Jan 1, 2010 | | | | |
| Rio Grande Corridor | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | - | - | - | - | - | | | | | |
| Sold Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Sold \$/Acre: | | - | - | - | - | | | | | |
| Sold Price variance from List Price: | N/A | | | | N/A | | | | | |
| Sold variance from preceding period: | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% | -100.0% |
| \$/Acre variance from preceding period: | | -100.0% | -100.0% | -100.0% | -100.0% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 348,000 | 298,000 | 50,000 | 174,000 | 174,000 | 2 | 468 | 82 | 275 | 275 |
| Inventory List \$/Acre: | | 57,418 | 15,625 | 36,522 | 36,522 | Total properties available on Jan 1, 2010 | | | | |

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
 - 2) Includes the following MLS Areas: Pilar, Rinconada, Dixon, Embudo, and Velarde.
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| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|---------------|--------------|---------------|-----------|---------------|--------------|---------------|---------------|
| Other | Residential - Single Family Homes | | | | | | | | | |
| List Price: | 2,139,800 | 1,175,000 | 119,900 | 195,450 | 356,633 | | | | | |
| Sold Price: | 2,061,500 | 1,175,000 | 100,000 | 194,750 | 343,583 | 6 | 365 | 84 | 127 | 188 |
| Sold \$/Home Sq Ft: | | 919 | 57 | 96 | 229 | | | | | |
| Sold Price variance from List Price: | -3.7% | | | | -3.7% | | | | | |
| Sold variance from preceding period: | 142.2% | 360.8% | -39.8% | -9.4% | 61.5% | 50.0% | -65.7% | N/A | -56.0% | -54.3% |
| \$/Sq Ft variance from preceding period: | | 710.0% | -32.5% | -4.5% | 129.1% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 13,333,100 | 5,000,000 | 65,000 | 284,450 | 740,728 | 18 | 1121 | 31 | 248 | 355 |
| Inventory List \$/Home Sq Ft: | | 1,389 | 68 | 212 | 339 | | | | | |

Total properties available on Jan 1, 2010

| | | | | | | | | | | |
|------------------------------------------|---------------------------------------------|---------|---------|---------|--------------|----------|-----|-----|-----|-----|
| Other | Residential - Condominiums | | | | | | | | | |
| List Price: | 555,000 | 280,000 | 275,000 | 277,500 | 277,500 | | | | | |
| Sold Price: | 535,000 | 270,000 | 265,000 | 267,500 | 267,500 | 2 | 234 | 158 | 196 | 196 |
| Sold \$/Condo Sq Ft: | | 210 | 178 | 194 | 194 | | | | | |
| Sold Price variance from List Price: | -3.6% | | | | -3.6% | | | | | |
| Sold variance from preceding period: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$/Sq Ft variance from preceding period: | | N/A | N/A | N/A | N/A | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | - | - | - | - | - | 0 | 0 | 0 | 0 | 0 |
| Inventory List \$/Condo Sq Ft: | | - | - | - | - | | | | | |

Total properties available on Jan 1, 2010

| | | | | | | | | | | |
|-----------------------------------------|----------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|--------|--------------|
| Other | Lots / Land - Improved and Unimproved | | | | | | | | | |
| List Price: | 378,000 | 289,000 | 89,000 | 189,000 | 189,000 | | | | | |
| Sold Price: | 229,000 | 149,000 | 80,000 | 114,500 | 114,500 | 2 | 529 | 161 | 345 | 345 |
| Sold \$/Acre: | | 8,602 | 1,252 | 4,927 | 4,927 | | | | | |
| Sold Price variance from List Price: | -39.4% | | | | -39.4% | | | | | |
| Sold variance from preceding period: | -55.0% | -49.5% | 14.3% | 59.0% | -10.0% | -50.0% | -43.2% | -0.6% | 107.8% | -3.2% |
| \$/Acre variance from preceding period: | | -76.8% | -63.1% | -85.9% | -82.1% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 3,119,750 | 434,000 | 15,000 | 43,750 | 111,420 | 28 | 1481 | 82 | 385 | 438 |
| Inventory List \$/Acre: | | 132,353 | 1,998 | 7,513 | 14,158 | | | | | |

Total properties available on Jan 1, 2010

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
 - 2) Includes the following MLS Areas: Mora County, San Miguel County, Ute Park/Cimarron, Ojo Caliente, Raton, and all other areas not specifically defined in the TCAR MLS.
 - 3) The above data does not include "manufactured" or "mobile" type homes.
 - 4) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

Brian Stenum, Associate Broker, EXIT Enchanted Realty

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Taos Real Estate Market - 20091231 Dec (Jan 2009 thru Dec 2009 Report)

Taos New Mexico Real Estate Market Stats - Jan 1, 2009 thru Dec 31, 2009

| Area | Total Dollars | Highest Price | Lowest Price | Median Price | Average Price | Nbr Sold | Longest DOM | Shortest DOM | Median DOM | Average DOM |
|------------------------------------------|---------------------------------------------|---------------|--------------|--------------|---------------|-----------|-------------|--------------|------------|-------------|
| Manufactured / Mobile | Residential - Single Family Homes | | | | | | | | | |
| List Price: | 2,475,550 | 209,900 | 19,000 | 129,900 | 117,883 | | | | | |
| Sold Price: | 2,305,005 | 190,000 | 17,000 | 120,000 | 109,762 | 21 | 724 | 47 | 175 | 269 |
| Sold \$/Home Sq Ft: | | 141 | 17 | 79 | 76 | | | | | |
| Sold Price variance from List Price: | -6.9% | | | | -6.9% | | | | | |
| Sold variance from preceding period: | -41.5% | -70.3% | -32.0% | -14.2% | -30.4% | -16.0% | 44.8% | N/A | 12.2% | 41.1% |
| \$/Sq Ft variance from preceding period: | | -52.9% | -4.8% | -0.7% | -20.4% | | | | | |
| | Inventory ===== on Jan 1, 2010 ===== | | | | | | | | | |
| Available Inventory List Price: | 11,464,185 | 649,900 | 69,000 | 199,900 | 233,963 | 49 | 1241 | 1 | 237 | 332 |
| Inventory List \$/Home Sq Ft: | | 650 | 49 | 116 | 142 | | | | | |

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
 - 2) Includes the following MLS Areas: All areas.
 - 3) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

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