

## Taos New Mexico Real Estate Market Stats - Apr 1, 2008 thru Mar 31, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Taos</b>	<b>Residential - Single Family Homes</b>									
List Price:	41,304,800	1,399,000	49,900	329,000	382,452					
Sold Price:	38,255,189	1,200,000	20,000	300,000	354,215	<b>108</b>	1468	0	244	276
Sold \$/Home Sq Ft:		443	16	187	191					
Sold Price variance from List Price:	-7.4%				-7.4%					
Sold variance from preceding period:	-38.5%	-52.0%	-85.2%	-11.8%	-16.3%	-26.5%	31.2%	N/A	8.9%	-6.6%
\$/Sq Ft variance from preceding period:		-17.1%	-75.2%	-11.9%	-10.9%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	100,920,899	1,895,000	81,500	380,250	471,593	<b>214</b>	1194	0	295	349
Inventory List \$/Home Sq Ft:		793	58	209	225					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Taos</b>	<b>Residential - Condominiums</b>									
List Price:	10,006,300	629,000	93,000	274,900	322,784					
Sold Price:	9,648,765	629,000	86,000	265,000	311,250	<b>31</b>	1664	0	214	409
Sold \$/Condo Sq Ft:		368	164	250	254					
Sold Price variance from List Price:	-3.6%				-3.6%					
Sold variance from preceding period:	-37.7%	9.6%	1.2%	7.1%	24.6%	-50.0%	66.4%	-100.0%	-33.5%	3.1%
\$/Sq Ft variance from preceding period:		-13.8%	74.2%	0.3%	-0.3%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	31,548,350	674,100	108,000	253,500	312,360	<b>101</b>	1464	21	714	637
Inventory List \$/Condo Sq Ft:		630	144	237	262					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Taos</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	5,909,395	1,650,000	29,900	99,000	159,713					
Sold Price:	5,208,650	1,250,000	28,900	88,000	140,774	<b>37</b>	2118	0	103	243
Sold \$/Acre:		277,027	14,714	62,500	70,918					
Sold Price variance from List Price:	-11.9%				-11.9%					
Sold variance from preceding period:	-28.7%	257.1%	60.6%	-2.2%	29.2%	-44.8%	88.9%	N/A	-40.5%	-5.8%
\$/Acre variance from preceding period:		-73.0%	242.8%	45.3%	-31.4%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	44,544,939	1,535,000	23,345	129,000	176,766	<b>252</b>	1686	0	324	421
Inventory List \$/Acre:		947,619	5,923	58,163	105,884					

Total properties available on Apr 1, 2009

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
  - 2) Includes the following MLS Areas: Airport N64, Airport S64, Blueberry Hill, Canon, Canon Foothills, Colonias Lower, Colonias Upper, El Prado, Este Es Road, Weimer, Ranchitos-Lower, Ranchitos-Upper, Town of Taos, Cordovas, Llano Mesa, Llano Quemado, Orchard/LD/CATL/GIJ, Ranchos de Taos, Talpa, Talpa Foothills, Country Club, Vista Linda, Cordillera, Stakeout, and Pot Creek.
  - 3) The above data does not include "manufactured" or "mobile" type homes.
  - 4) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

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Taos Real Estate Market - Mar 2009 (Apr 2008 thru Mar 2009 Report)

## Taos New Mexico Real Estate Market Stats - Apr 1, 2008 thru Mar 31, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Taos Ski Valley</b>	<b>Residential - Single Family Homes</b>									
List Price:	814,000	449,000	365,000	407,000	407,000					
Sold Price:	820,000	505,000	315,000	410,000	410,000	<b>2</b>	300	288	294	294
Sold \$/Home Sq Ft:		515	394	455	455					
Sold Price variance from List Price:	0.7%				0.7%					
Sold variance from preceding period:	<b>-48.8%</b>	<b>-54.1%</b>	<b>-37.0%</b>	<b>-48.8%</b>	<b>-48.8%</b>	0.0%	<b>-11.0%</b>	453.8%	51.2%	51.2%
\$/Sq Ft variance from preceding period:		<b>-38.2%</b>	7.0%	<b>-24.3%</b>	<b>-24.3%</b>					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	5,564,000	1,490,000	545,000	940,000	927,333	<b>6</b>	929	90	689	616
Inventory List \$/Home Sq Ft:		472	240	321	341		<b>Total properties available on Apr 1, 2009</b>			

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Taos Ski Valley</b>	<b>Residential - Condominiums</b>									
List Price:	1,913,500	299,500	150,000	239,750	239,188					
Sold Price:	1,795,700	299,500	145,000	213,500	224,463	<b>8</b>	1061	2	634	579
Sold \$/Condo Sq Ft:		453	210	329	318					
Sold Price variance from List Price:	<b>-6.2%</b>				<b>-6.2%</b>					
Sold variance from preceding period:	<b>-81.8%</b>	<b>-63.3%</b>	<b>-12.1%</b>	<b>-23.6%</b>	<b>-29.6%</b>	<b>-74.2%</b>	<b>-5.7%</b>	<b>-90.0%</b>	48.7%	29.6%
\$/Sq Ft variance from preceding period:		<b>-38.7%</b>	<b>-2.2%</b>	<b>-11.6%</b>	<b>-21.2%</b>					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	26,199,600	1,225,000	80,000	399,500	415,867	<b>63</b>	1778	27	209	423
Inventory List \$/Condo Sq Ft:		666	172	432	435		<b>Total properties available on Apr 1, 2009</b>			

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Taos Ski Valley</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	-	-	-	-	-					
Sold Price:	-	-	-	-	-	<b>0</b>	0	0	0	0
Sold \$/Acre:		-	-	-	-					
Sold Price variance from List Price:	N/A				N/A					
Sold variance from preceding period:	<b>-100.0%</b>	<b>-100.0%</b>	<b>-100.0%</b>	<b>-100.0%</b>	<b>-100.0%</b>	<b>-100.0%</b>	<b>-100.0%</b>	<b>-100.0%</b>	<b>-100.0%</b>	<b>-100.0%</b>
\$/Acre variance from preceding period:		<b>-100.0%</b>	<b>-100.0%</b>	<b>-100.0%</b>	<b>-100.0%</b>					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	1,570,000	475,000	199,000	299,000	314,000	<b>5</b>	1152	433	515	660
Inventory List \$/Acre:		411,667	13,011	339,773	289,934		<b>Total properties available on Apr 1, 2009</b>			

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
  - 2) Includes the following MLS Areas: Taos Ski Valley and Amizette.
  - 3) The above data does not include "manufactured" or "mobile" type homes.
  - 4) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

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<b>Taos Canyon</b>	<b>Residential - Single Family Homes</b>									
List Price:	1,243,000	495,000	249,000	249,500	310,750					
Sold Price:	1,182,000	485,000	227,000	235,000	295,500	<b>4</b>	347	148	186	217
Sold \$/Home Sq Ft:		299	162	241	236					
Sold Price variance from List Price:	<b>-4.9%</b>				<b>-4.9%</b>					
Sold variance from preceding period:	39.9%	54.0%	68.1%	19.0%	39.9%	0.0%	38.8%	190.2%	7.8%	34.3%
\$/Sq Ft variance from preceding period:		<b>-4.4%</b>	32.0%	11.0%	8.5%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	999,200	275,000	145,700	194,500	199,840	<b>5</b>	1002	255	356	523
Inventory List \$/Home Sq Ft:		257	134	208	205					

Total properties available on Apr 1, 2009

<b>Taos Canyon</b>	<b>Residential - Condominiums</b>									
List Price:	-	-	-	-	-					
Sold Price:	-	-	-	-	-	<b>0</b>	0	0	0	0
Sold \$/Condo Sq Ft:		-	-	-	-					
Sold Price variance from List Price:	N/A				N/A					
Sold variance from preceding period:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$/Sq Ft variance from preceding period:		N/A	N/A	N/A	N/A					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	-	-	-	-	-	<b>0</b>	0	0	0	0
Inventory List \$/Condo Sq Ft:		-	-	-	-					

Total properties available on Apr 1, 2009

<b>Taos Canyon</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	147,000	82,000	65,000	73,500	73,500					
Sold Price:	133,000	75,000	58,000	66,500	66,500	<b>2</b>	746	454	600	600
Sold \$/Acre:		44,910	28,856	36,883	36,883					
Sold Price variance from List Price:	<b>-9.5%</b>				<b>-9.5%</b>					
Sold variance from preceding period:	<b>-81.9%</b>	<b>-72.7%</b>	45.0%	<b>-7.6%</b>	<b>-36.5%</b>	<b>-71.4%</b>	217.4%	656.7%	289.6%	320.8%
\$/Acre variance from preceding period:		<b>-14.5%</b>	274.4%	34.1%	29.3%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	489,000	150,500	49,500	99,000	97,800	<b>5</b>	639	195	521	481
Inventory List \$/Acre:		170,000	9,110	34,153	53,906					

Total properties available on Apr 1, 2009

- Notes:**
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Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Valle Escondido</b>	<b>Residential - Single Family Homes</b>									
List Price:	1,086,400	325,000	149,000	189,900	217,280					
Sold Price:	1,026,000	325,000	115,000	180,000	205,200	5	340	37	104	153
Sold \$/Home Sq Ft:		252	159	178	187					
Sold Price variance from List Price:	-5.6%				-5.6%					
Sold variance from preceding period:	-18.9%	-34.3%	0.0%	-21.7%	-18.9%	0.0%	-28.4%	68.2%	28.4%	-22.2%
\$/Sq Ft variance from preceding period:		23.5%	17.2%	5.0%	9.6%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	1,922,000	800,000	225,000	329,000	384,400	5	709	4	259	271
Inventory List \$/Home Sq Ft:		235	141	165	180					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Valle Escondido</b>	<b>Residential - Condominiums</b>									
List Price:	-	-	-	-	-					
Sold Price:	-	-	-	-	-	0	0	0	0	0
Sold \$/Condo Sq Ft:		-	-	-	-					
Sold Price variance from List Price:	N/A				N/A					
Sold variance from preceding period:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$/Sq Ft variance from preceding period:		N/A	N/A	N/A	N/A					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	-	-	-	-	-	0	0	0	0	0
Inventory List \$/Condo Sq Ft:		-	-	-	-					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Valle Escondido</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	165,000	165,000	165,000	165,000	165,000					
Sold Price:	150,000	150,000	150,000	150,000	150,000	1	217	217	217	217
Sold \$/Acre:		26,316	26,316	26,316	26,316					
Sold Price variance from List Price:	-9.1%				-9.1%					
Sold variance from preceding period:	63.0%	63.0%	63.0%	63.0%	63.0%	0.0%	-67.3%	-67.3%	-67.3%	-67.3%
\$/Acre variance from preceding period:		-71.4%	-71.4%	-71.4%	-71.4%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	269,000	75,000	35,000	49,000	53,800	5	925	217	249	433
Inventory List \$/Acre:		140,000	35,000	70,093	89,685					

Total properties available on Apr 1, 2009

- Notes:**
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  - 2) Includes the following MLS Areas: Valle Escondido.
  - 3) The above data does not include "manufactured" or "mobile" type homes.
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Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Arroyo Seco</b>	<b>Residential - Single Family Homes</b>									
List Price:	9,442,900	1,295,000	115,000	503,900	629,527					
Sold Price:	8,125,500	1,150,000	105,000	460,000	541,700	15	934	17	172	237
Sold \$/Home Sq Ft:		538	110	263	261					
Sold Price variance from List Price:	-14.0%				-14.0%					
Sold variance from preceding period:	-31.5%	-23.3%	-52.3%	-3.2%	-13.2%	-21.1%	-36.3%	-66.7%	-48.3%	-44.4%
\$/Sq Ft variance from preceding period:		34.5%	-19.8%	9.0%	8.3%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	29,800,000	4,500,000	375,000	702,000	1,064,286	28	1328	19	212.5	275
Inventory List \$/Home Sq Ft:		623	122	285	305					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Arroyo Seco</b>	<b>Residential - Condominiums</b>									
List Price:	197,000	197,000	197,000	197,000	197,000					
Sold Price:	193,000	193,000	193,000	193,000	193,000	1	805	805	805	805
Sold \$/Condo Sq Ft:		151	151	151	151					
Sold Price variance from List Price:	-2.0%				-2.0%					
Sold variance from preceding period:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$/Sq Ft variance from preceding period:		N/A	N/A	N/A	N/A					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	189,500	189,500	189,500	189,500	189,500	1	362	362	362	362
Inventory List \$/Condo Sq Ft:		134	134	134	134					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Arroyo Seco</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	1,546,500	325,000	135,000	210,000	220,929					
Sold Price:	1,369,000	270,000	125,000	200,000	195,571	7	804	0	237	265
Sold \$/Acre:		170,940	16,781	102,326	91,924					
Sold Price variance from List Price:	-11.5%				-11.5%					
Sold variance from preceding period:	-77.6%	-40.3%	138.1%	-1.2%	-10.5%	-75.0%	9.5%	N/A	137.0%	41.4%
\$/Acre variance from preceding period:		-39.2%	683.1%	9.0%	-8.4%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	24,679,400	6,200,000	95,000	227,500	587,605	42	1218	22	313	400
Inventory List \$/Acre:		189,873	12,333	101,773	91,173					

Total properties available on Apr 1, 2009

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
  - 2) Includes the following MLS Areas: Arroyo Seco, Des Montes, El Salto, Valdez, and Valdez North.
  - 3) The above data does not include "manufactured" or "mobile" type homes.
  - 4) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

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<b>Arroyo Hondo</b>	<b>Residential - Single Family Homes</b>									
List Price:	3,422,000	1,175,000	229,000	349,000	488,857					
Sold Price:	3,131,700	995,000	220,500	340,000	447,386	7	693	31	343	348
Sold \$/Home Sq Ft:		369	160	211	229					
Sold Price variance from List Price:	-8.5%				-8.5%					
Sold variance from preceding period:	15.1%	57.4%	29.7%	19.5%	31.5%	-12.5%	4.1%	-27.9%	241.3%	67.3%
\$/Sq Ft variance from preceding period:		11.7%	-0.4%	-7.9%	-2.0%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	8,496,200	1,400,000	145,000	390,000	499,776	17	1028	34	296	350
Inventory List \$/Home Sq Ft:		368	151	202	218					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Arroyo Hondo</b>	<b>Residential - Condominiums</b>									
List Price:	-	-	-	-	-					
Sold Price:	-	-	-	-	-	0	0	0	0	0
Sold \$/Condo Sq Ft:		-	-	-	-					
Sold Price variance from List Price:	N/A				N/A					
Sold variance from preceding period:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$/Sq Ft variance from preceding period:		N/A	N/A	N/A	N/A					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	-	-	-	-	-	0	0	0	0	0
Inventory List \$/Condo Sq Ft:		-	-	-	-					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Arroyo Hondo</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	2,002,100	1,857,600	55,000	89,500	667,367					
Sold Price:	1,918,064	1,786,564	49,000	82,500	639,355	3	591	105	156	284
Sold \$/Acre:		24,500	10,387	16,500	17,129					
Sold Price variance from List Price:	-4.2%				-4.2%					
Sold variance from preceding period:	127.4%	1329.3%	96.0%	-9.8%	658.0%	-70.0%	41.7%	208.8%	-4.6%	85.5%
\$/Acre variance from preceding period:		-59.2%	-53.8%	-52.9%	-53.1%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	6,007,450	1,140,900	35,000	135,000	193,789	31	851	28	293	314
Inventory List \$/Acre:		63,500	14,945	27,500	31,874					

Total properties available on Apr 1, 2009

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
  - 2) Includes the following MLS Areas: Arroyo Hondo, Hondo Mesa, San Cristobal, and Lama.
  - 3) The above data does not include "manufactured" or "mobile" type homes.
  - 4) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

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Taos Real Estate Market - Mar 2009 (Apr 2008 thru Mar 2009 Report)

## Taos New Mexico Real Estate Market Stats - Apr 1, 2008 thru Mar 31, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Questa</b>	<b>Residential - Single Family Homes</b>									
List Price:	826,200	549,700	49,000	227,500	275,400					
Sold Price:	785,000	525,000	45,000	215,000	261,667	<b>3</b>	113	54	61	76
Sold \$/Home Sq Ft:		134	33	112	93					
Sold Price variance from List Price:	-5.0%				-5.0%					
Sold variance from preceding period:	-56.5%	61.5%	-46.7%	-7.9%	16.0%	-62.5%	-78.8%	-12.9%	-56.0%	-67.2%
\$/Sq Ft variance from preceding period:		-40.1%	-37.7%	-34.0%	-38.7%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	2,771,400	795,000	48,500	252,000	277,140	<b>10</b>	740	17	253	254
Inventory List \$/Home Sq Ft:		300	49	130	141					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Questa</b>	<b>Residential - Condominiums</b>									
List Price:	-	-	-	-	-					
Sold Price:	-	-	-	-	-	<b>0</b>	0	0	0	0
Sold \$/Condo Sq Ft:		-	-	-	-					
Sold Price variance from List Price:	N/A				N/A					
Sold variance from preceding period:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$/Sq Ft variance from preceding period:		N/A	N/A	N/A	N/A					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	-	-	-	-	-	<b>0</b>	0	0	0	0
Inventory List \$/Condo Sq Ft:		-	-	-	-					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Questa</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	1,013,225	375,000	10,000	28,000	53,328					
Sold Price:	921,550	347,000	9,000	23,000	48,503	<b>19</b>	614	0	180	207
Sold \$/Acre:		21,905	228	10,000	9,770					
Sold Price variance from List Price:	-9.0%				-9.0%					
Sold variance from preceding period:	11.9%	51.7%	-25.0%	-37.0%	0.1%	11.8%	22.1%	-100.0%	-7.7%	8.4%
\$/Acre variance from preceding period:		-60.2%	-64.6%	-21.2%	-47.1%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	2,056,650	309,000	10,000	41,600	70,919	<b>29</b>	1502	4	319	432
Inventory List \$/Acre:		75,000	1,650	13,000	20,931					

Total properties available on Apr 1, 2009

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
  - 2) Includes the following MLS Areas: Questa, Cabresto Canyon, Cerro, El Rito/Latir, and Sunshine.
  - 3) The above data does not include "manufactured" or "mobile" type homes.
  - 4) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

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Taos Real Estate Market - Mar 2009 (Apr 2008 thru Mar 2009 Report)

## Taos New Mexico Real Estate Market Stats - Apr 1, 2008 thru Mar 31, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Costilla</b>	<b>Residential - Single Family Homes</b>									
List Price:	459,900	350,000	109,900	229,950	229,950					
Sold Price:	449,000	350,000	99,000	224,500	224,500	<b>2</b>	158	155	157	157
Sold \$/Home Sq Ft:		196	76	136	136					
Sold Price variance from List Price:	-2.4%				-2.4%					
Sold variance from preceding period:	-23.2%	-27.1%	-5.7%	-23.2%	-23.2%	0.0%	-74.1%	-70.9%	-72.6%	-72.6%
\$/Sq Ft variance from preceding period:		-18.6%	-5.7%	-15.4%	-15.4%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	2,408,900	720,000	55,000	345,000	344,129	<b>7</b>	613	18	267	240
Inventory List \$/Home Sq Ft:		203	46	111	127		Total properties available on Apr 1, 2009			

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Costilla</b>	<b>Residential - Condominiums</b>									
List Price:	-	-	-	-	-					
Sold Price:	-	-	-	-	-	<b>0</b>	0	0	0	0
Sold \$/Condo Sq Ft:		-	-	-	-					
Sold Price variance from List Price:	N/A				N/A					
Sold variance from preceding period:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$/Sq Ft variance from preceding period:		N/A	N/A	N/A	N/A					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	-	-	-	-	-	<b>0</b>	0	0	0	0
Inventory List \$/Condo Sq Ft:		-	-	-	-		Total properties available on Apr 1, 2009			

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Costilla</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	471,500	240,000	17,500	30,500	78,583					
Sold Price:	417,000	200,000	14,000	29,000	69,500	<b>6</b>	1024	73	143	307
Sold \$/Acre:		100,000	1,250	5,612	21,720					
Sold Price variance from List Price:	-11.6%				-11.6%					
Sold variance from preceding period:	-27.8%	9.3%	12.0%	-72.2%	-27.8%	0.0%	-38.4%	2333.3%	14.5%	-20.3%
\$/Acre variance from preceding period:		674.7%	23.1%	-33.5%	195.3%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	345,500	325,000	20,500	172,750	172,750	<b>2</b>	565	314	440	440
Inventory List \$/Acre:		13,851	11,896	12,874	12,874		Total properties available on Apr 1, 2009			

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
  - 2) Includes the following MLS Areas: Costilla, Amalia, and Rio Cost Ski.
  - 3) The above data does not include "manufactured" or "mobile" type homes.
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Taos Real Estate Market - Mar 2009 (Apr 2008 thru Mar 2009 Report)

## Taos New Mexico Real Estate Market Stats - Apr 1, 2008 thru Mar 31, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Angel Fire</b>	<b>Residential - Single Family Homes</b>									
List Price:	21,322,350	1,600,000	129,000	367,000	444,216					
Sold Price:	19,379,712	1,600,000	115,000	322,000	403,744	<b>48</b>	744	0	223	251
Sold \$/Home Sq Ft:		281	62	164	172					
Sold Price variance from List Price:	<b>-9.1%</b>				<b>-9.1%</b>					
Sold variance from preceding period:	<b>-32.8%</b>	36.2%	9.5%	<b>-0.9%</b>	5.0%	<b>-36.0%</b>	<b>-20.4%</b>	N/A	37.3%	8.3%
\$/Sq Ft variance from preceding period:		<b>-11.6%</b>	<b>-24.1%</b>	<b>-3.2%</b>	<b>-1.1%</b>					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	88,057,795	2,250,000	175,000	494,450	603,136	<b>146</b>	1247	1	318	344
Inventory List \$/Home Sq Ft:		744	75	195	213					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Angel Fire</b>	<b>Residential - Condominiums</b>									
List Price:	3,126,750	225,000	56,000	129,900	135,946					
Sold Price:	2,957,400	218,000	52,000	124,000	128,583	<b>23</b>	690	0	236	262
Sold \$/Condo Sq Ft:		186	97	131	135					
Sold Price variance from List Price:	<b>-5.4%</b>				<b>-5.4%</b>					
Sold variance from preceding period:	<b>-22.4%</b>	<b>-27.1%</b>	<b>-24.6%</b>	<b>-8.1%</b>	<b>-12.3%</b>	<b>-11.5%</b>	31.9%	N/A	61.1%	40.5%
\$/Sq Ft variance from preceding period:		<b>-43.6%</b>	5.2%	<b>-8.7%</b>	<b>-15.0%</b>					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	10,271,750	318,000	64,500	131,450	146,739	<b>70</b>	816	1	215	269
Inventory List \$/Condo Sq Ft:		209	94	142	145					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Angel Fire</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	3,358,222	299,000	5,000	54,500	73,005					
Sold Price:	2,912,423	177,500	4,000	45,250	63,314	<b>46</b>	794	5	226	257
Sold \$/Acre:		127,273	7,673	37,443	47,490					
Sold Price variance from List Price:	<b>-13.3%</b>				<b>-13.3%</b>					
Sold variance from preceding period:	<b>-47.4%</b>	<b>-52.7%</b>	<b>-57.9%</b>	<b>-24.5%</b>	<b>-22.2%</b>	<b>-32.4%</b>	<b>-79.0%</b>	N/A	8.7%	<b>-33.7%</b>
\$/Acre variance from preceding period:		<b>-62.5%</b>	<b>-5.3%</b>	<b>-43.3%</b>	<b>-33.2%</b>					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	47,579,516	1,400,000	6,000	74,900	104,341	<b>456</b>	2624	0	342	424
Inventory List \$/Acre:		337,941	7,000	64,409	72,258					

Total properties available on Apr 1, 2009

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
  - 2) Includes the following MLS Areas: Angel Fire and Black Lake.
  - 3) The above data does not include "manufactured" or "mobile" type homes.
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## Taos New Mexico Real Estate Market Stats - Apr 1, 2008 thru Mar 31, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Eagle Nest</b>	<b>Residential - Single Family Homes</b>									
List Price:	419,900	127,900	87,000	102,500	104,975					
Sold Price:	406,000	118,000	85,000	101,500	101,500	<b>4</b>	360	70	210	212
Sold \$/Home Sq Ft:		203	118	135	148					
Sold Price variance from List Price:	<b>-3.3%</b>				<b>-3.3%</b>					
Sold variance from preceding period:	<b>-58.2%</b>	<b>-54.6%</b>	49.1%	4.6%	<b>-26.9%</b>	<b>-42.9%</b>	<b>-18.7%</b>	N/A	45.5%	39.6%
\$/Sq Ft variance from preceding period:		42.4%	113.5%	18.7%	35.6%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	12,231,100	3,850,000	95,000	211,500	679,506	<b>18</b>	1030	15	351	385
Inventory List \$/Home Sq Ft:		592	94	175	227					

Total properties available on Apr 1, 2009

<b>Eagle Nest</b>	<b>Residential - Condominiums</b>									
List Price:	-	-	-	-	-					
Sold Price:	-	-	-	-	-	<b>0</b>	0	0	0	0
Sold \$/Condo Sq Ft:		-	-	-	-					
Sold Price variance from List Price:	N/A				N/A					
Sold variance from preceding period:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$/Sq Ft variance from preceding period:		N/A	N/A	N/A	N/A					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	-	-	-	-	-	<b>0</b>	0	0	0	0
Inventory List \$/Condo Sq Ft:		-	-	-	-					

Total properties available on Apr 1, 2009

<b>Eagle Nest</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	356,100	99,000	15,000	38,700	44,513					
Sold Price:	297,300	85,000	4,800	33,750	37,163	<b>8</b>	353	137	167	202
Sold \$/Acre:		190,476	10,435	64,145	67,584					
Sold Price variance from List Price:	<b>-16.5%</b>				<b>-16.5%</b>					
Sold variance from preceding period:	34.0%	6.3%	<b>-73.3%</b>	12.9%	<b>-16.3%</b>	60.0%	<b>-29.8%</b>	226.2%	<b>-20.9%</b>	<b>-14.7%</b>
\$/Acre variance from preceding period:		58.7%	39.1%	75.6%	37.9%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	8,841,587	549,560	21,000	42,500	144,944	<b>61</b>	997	20	351	353
Inventory List \$/Acre:		226,923	5,990	42,500	60,943					

Total properties available on Apr 1, 2009

- Notes:**
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  - 2) Includes the following MLS Areas: Eagle Nest.
  - 3) The above data does not include "manufactured" or "mobile" type homes.
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## Taos New Mexico Real Estate Market Stats - Apr 1, 2008 thru Mar 31, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Red River</b>	<b>Residential - Single Family Homes</b>									
List Price:	6,494,750	675,000	150,000	349,900	341,829					
Sold Price:	6,216,000	650,000	137,500	325,000	327,158	19	510	0	154	178
Sold \$/Home Sq Ft:		344	110	190	207					
Sold Price variance from List Price:	-4.3%				-4.3%					
Sold variance from preceding period:	13.6%	-38.1%	16.5%	6.1%	-4.3%	18.8%	-2.3%	N/A	82.2%	21.4%
\$/Sq Ft variance from preceding period:		4.8%	22.5%	-1.0%	10.6%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	16,495,400	1,190,000	169,000	372,500	434,089	38	750	21	218	261
Inventory List \$/Home Sq Ft:		321	91	188	198					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Red River</b>	<b>Residential - Condominiums</b>									
List Price:	1,239,900	169,000	37,500	85,000	82,660					
Sold Price:	1,096,400	110,000	35,000	80,000	73,093	15	851	0	202	374
Sold \$/Condo Sq Ft:		98	64	88	84					
Sold Price variance from List Price:	-11.6%				-11.6%					
Sold variance from preceding period:	216.0%	22.2%	-15.7%	6.7%	5.3%	200.0%	90.0%	-100.0%	35.6%	118.3%
\$/Sq Ft variance from preceding period:		-17.7%	-15.3%	-5.7%	-10.1%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	1,510,100	210,000	57,000	85,000	94,381	16	843	22	197	215
Inventory List \$/Condo Sq Ft:		155	77	103	106					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Red River</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	720,500	165,000	35,000	139,000	120,083					
Sold Price:	584,000	135,000	35,000	117,500	97,333	6	770	35	455	418
Sold \$/Acre:		613,636	88,000	251,974	281,299					
Sold Price variance from List Price:	-18.9%				-18.9%					
Sold variance from preceding period:	430.9%	22.7%	-68.2%	6.8%	-11.5%	500.0%	569.6%	-69.6%	295.7%	263.8%
\$/Acre variance from preceding period:		39.5%	-80.0%	-42.7%	-36.1%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	4,512,400	1,500,000	39,500	88,700	205,109	22	2161	11	303	464
Inventory List \$/Acre:		457,143	22,425	166,909	200,145					

Total properties available on Apr 1, 2009

- Notes:**
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  - 2) Includes the following MLS Areas: Red River.
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Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>West Gorge</b>	<b>Residential - Single Family Homes</b>									
List Price:	187,000	119,500	67,500	93,500	93,500					
Sold Price:	170,000	115,000	55,000	85,000	85,000	<b>2</b>	851	225	538	538
Sold \$/Home Sq Ft:		96	37	66	66					
Sold Price variance from List Price:	-9.1%				-9.1%					
Sold variance from preceding period:	-68.7%	-59.6%	12.2%	-59.3%	-53.0%	-33.3%	91.7%	N/A	24.0%	83.8%
\$/Sq Ft variance from preceding period:		-69.9%	-76.8%	-62.0%	-69.5%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	3,736,000	875,000	69,000	325,000	373,600	<b>10</b>	745	38	237	300
Inventory List \$/Home Sq Ft:		875	93	222	272					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>West Gorge</b>	<b>Residential - Earthships</b>									
List Price:	230,000	230,000	230,000	230,000	230,000					
Sold Price:	230,000	230,000	230,000	230,000	230,000	<b>1</b>	200	200	200	200
Sold \$/Home Sq Ft:		192	192	192	192					
Sold Price variance from List Price:	0.0%				0.0%					
Sold variance from preceding period:	-84.8%	-14.8%	170.6%	4.8%	21.3%	-87.5%	-67.8%	N/A	-39.2%	-34.1%
\$/Sq Ft variance from preceding period:		-36.1%	294.6%	66.7%	52.0%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	5,125,300	1,500,000	69,900	265,000	366,093	<b>14</b>	979	193	531	526
Inventory List \$/Home Sq Ft:		383	70	194	192					

Total properties available on Apr 1, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>West Gorge</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	342,070	90,000	7,500	39,950	42,759					
Sold Price:	337,000	90,000	7,500	35,000	42,125	<b>8</b>	908	0	121	220
Sold \$/Acre:		10,333	1,600	5,054	5,484					
Sold Price variance from List Price:	-1.5%				-1.5%					
Sold variance from preceding period:	-78.7%	-84.2%	-59.5%	-56.4%	-73.4%	-20.0%	12.4%	-100.0%	-63.5%	-44.4%
\$/Acre variance from preceding period:		-8.8%	76.6%	90.0%	44.3%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	3,423,400	229,000	22,500	70,000	77,805	<b>44</b>	1238	46	342	476
Inventory List \$/Acre:		36,140	1,498	3,788	8,031					

Total properties available on Apr 1, 2009

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
  - 2) Includes the following MLS Areas: Carson and West Gorge Brdg.
  - 3) The above data does not include "manufactured" or "mobile" type homes.
  - 4) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

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Taos Real Estate Market - Mar 2009 (Apr 2008 thru Mar 2009 Report)

## Taos New Mexico Real Estate Market Stats - Apr 1, 2008 thru Mar 31, 2009

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Tres Piedras</b>	<b>Residential - Single Family Homes</b>									
List Price:	795,000	795,000	795,000	795,000	795,000					
Sold Price:	675,000	675,000	675,000	675,000	675,000	1	217	217	217	217
Sold \$/Home Sq Ft:		675	675	675	675					
Sold Price variance from List Price:	-15.1%									
Sold variance from preceding period:	387.4%	387.4%	387.4%	387.4%	387.4%	0.0%	-70.1%	-70.1%	-70.1%	-70.1%
\$/Sq Ft variance from preceding period:		548.2%	548.2%	548.2%	548.2%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	813,500	485,000	154,000	174,500	271,167	3	347	169	196	237
Inventory List \$/Home Sq Ft:		268	136	147	184		Total properties available on Apr 1, 2009			

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Tres Piedras</b>	<b>Residential - Earthships</b>									
List Price:	-	-	-	-	-					
Sold Price:	-	-	-	-	-	0	0	0	0	0
Sold \$/Home Sq Ft:		-	-	-	-					
Sold Price variance from List Price:	N/A				N/A					
Sold variance from preceding period:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$/Sq Ft variance from preceding period:		N/A	N/A	N/A	N/A					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	-	-	-	-	-	0	0	0	0	0
Inventory List \$/Home Sq Ft:		-	-	-	-		Total properties available on Apr 1, 2009			

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Tres Piedras</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	253,568	121,568	47,000	85,000	84,523					
Sold Price:	246,568	121,568	44,000	81,000	82,189	3	4109	0	3856	2655
Sold \$/Acre:		2,900	1,100	2,025	2,008					
Sold Price variance from List Price:	-2.8%									
Sold variance from preceding period:	-68.9%	-78.5%	576.9%	63.6%	-37.8%	-50.0%	13.2%	-100.0%	351.8%	93.5%
\$/Acre variance from preceding period:		-91.0%	37.5%	63.6%	-71.9%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	1,342,400	320,000	8,000	45,000	89,493	15	4318	265	3219	2423
Inventory List \$/Acre:		12,000	995	1,125	2,803		Total properties available on Apr 1, 2009			

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
  - 2) Includes the following MLS Areas: Tres Piedras.
  - 3) The above data does not include "manufactured" or "mobile" type homes.
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Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Chama</b>	<b>Residential - Single Family Homes</b>									
List Price:	521,500	429,000	92,500	260,750	260,750					
Sold Price:	495,000	415,000	80,000	247,500	247,500	<b>2</b>	238	77	158	158
Sold \$/Home Sq Ft:		132	80	106	106					
Sold Price variance from List Price:	-5.1%				-5.1%					
Sold variance from preceding period:	-38.2%	80.4%	64.9%	15.1%	54.5%	-60.0%	-61.7%	-18.1%	-32.7%	-50.7%
\$/Sq Ft variance from preceding period:		-8.4%	130.9%	-14.3%	8.2%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	1,073,300	579,000	25,000	88,150	178,883	<b>6</b>	826	14	168	243
Inventory List \$/Home Sq Ft:		161	28	85	81					

Total properties available on Apr 1, 2009

<b>Chama</b>	<b>Residential - Condominiums</b>									
List Price:	-	-	-	-	-					
Sold Price:	-	-	-	-	-	<b>0</b>	0	0	0	0
Sold \$/Condo Sq Ft:		-	-	-	-					
Sold Price variance from List Price:	N/A				N/A					
Sold variance from preceding period:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$/Sq Ft variance from preceding period:		N/A	N/A	N/A	N/A					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	-	-	-	-	-	<b>0</b>	0	0	0	0
Inventory List \$/Condo Sq Ft:		-	-	-	-					

Total properties available on Apr 1, 2009

<b>Chama</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	488,800	84,900	7,200	28,900	37,600					
Sold Price:	455,399	77,000	7,000	26,500	35,031	<b>13</b>	1142	6	145	322
Sold \$/Acre:		138,235	631	12,559	23,286					
Sold Price variance from List Price:	-6.8%				-6.8%					
Sold variance from preceding period:	-65.5%	-51.9%	-15.2%	-30.3%	-25.6%	-53.6%	-15.8%	-83.8%	-50.3%	-17.7%
\$/Acre variance from preceding period:		236.9%	-47.4%	130.6%	173.5%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	3,598,700	680,000	10,900	47,750	85,683	<b>42</b>	1326	4	230	407
Inventory List \$/Acre:		39,474	1,971	6,900	9,380					

Total properties available on Apr 1, 2009

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
  - 2) Includes the following MLS Areas: Chama.
  - 3) The above data does not include "manufactured" or "mobile" type homes.
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Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Penasco Area</b>	<b>Residential - Single Family Homes</b>									
List Price:	803,900	299,900	129,000	187,500	200,975					
Sold Price:	776,000	290,000	115,000	185,500	194,000	4	1062	0	188	360
Sold \$/Home Sq Ft:		145	84	123	119					
Sold Price variance from List Price:	-3.5%				-3.5%					
Sold variance from preceding period:	180.2%	79.0%	188.2%	147.3%	110.2%	33.3%	-13.6%	-100.0%	-67.0%	-49.1%
\$/Sq Ft variance from preceding period:		16.5%	214.0%	243.2%	90.7%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	944,000	350,000	119,000	237,500	236,000	4	933	70	598.5	550
Inventory List \$/Home Sq Ft:		157	81	98	109		Total properties available on Apr 1, 2009			

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Penasco Area</b>	<b>Residential - Condominiums</b>									
List Price:	-	-	-	-	-					
Sold Price:	-	-	-	-	-	0	0	0	0	0
Sold \$/Condo Sq Ft:		-	-	-	-					
Sold Price variance from List Price:	N/A				N/A					
Sold variance from preceding period:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$/Sq Ft variance from preceding period:		N/A	N/A	N/A	N/A					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	-	-	-	-	-	0	0	0	0	0
Inventory List \$/Condo Sq Ft:		-	-	-	-		Total properties available on Apr 1, 2009			

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Penasco Area</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	266,700	125,000	21,700	120,000	88,900					
Sold Price:	229,200	110,000	21,700	97,500	76,400	3	252	212	234	233
Sold \$/Acre:		21,912	15,046	21,700	19,553					
Sold Price variance from List Price:	-14.1%				-14.1%					
Sold variance from preceding period:	44.6%	40.1%	8.5%	62.5%	44.6%	0.0%	-81.5%	360.9%	-31.8%	-60.2%
\$/Acre variance from preceding period:		-80.3%	89.2%	-9.6%	-59.0%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	960,000	385,000	160,000	207,500	240,000	4	1234	22	88	358
Inventory List \$/Acre:		23,104	8,000	15,257	15,405		Total properties available on Apr 1, 2009			

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
  - 2) Includes the following MLS Areas: Penasco, Tres Ritos/Sip, and Vadito.
  - 3) The above data does not include "manufactured" or "mobile" type homes.
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Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Rio Grande Corridor</b>	<b>Residential - Single Family Homes</b>									
List Price:	491,500	262,000	229,500	245,750	245,750					
Sold Price:	464,500	235,000	229,500	232,250	232,250	<b>2</b>	185	44	115	115
Sold \$/Home Sq Ft:		319	91	205	205					
Sold Price variance from List Price:	<b>-5.5%</b>				<b>-5.5%</b>					
Sold variance from preceding period:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$/Sq Ft variance from preceding period:		N/A	N/A	N/A	N/A					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	2,021,000	698,000	229,000	360,000	404,200	<b>5</b>	215	11	69	110
Inventory List \$/Home Sq Ft:		240	157	198	200		Total properties available on Apr 1, 2009			

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Rio Grande Corridor</b>	<b>Residential - Condominiums</b>									
List Price:	-	-	-	-	-					
Sold Price:	-	-	-	-	-	<b>0</b>	0	0	0	0
Sold \$/Condo Sq Ft:		-	-	-	-					
Sold Price variance from List Price:	N/A				N/A					
Sold variance from preceding period:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$/Sq Ft variance from preceding period:		N/A	N/A	N/A	N/A					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	-	-	-	-	-	<b>0</b>	0	0	0	0
Inventory List \$/Condo Sq Ft:		-	-	-	-		Total properties available on Apr 1, 2009			

Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Rio Grande Corridor</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	83,000	55,000	28,000	41,500	41,500					
Sold Price:	68,000	40,000	28,000	34,000	34,000	<b>2</b>	155	31	93	93
Sold \$/Acre:		42,424	39,604	41,014	41,014					
Sold Price variance from List Price:	<b>-18.1%</b>				<b>-18.1%</b>					
Sold variance from preceding period:	<b>-37.6%</b>	<b>-63.3%</b>	<b>-74.3%</b>	<b>-68.8%</b>	<b>-68.8%</b>	100.0%	<b>-68.2%</b>	<b>-93.6%</b>	<b>-80.9%</b>	<b>-80.9%</b>
\$/Acre variance from preceding period:		151.0%	134.4%	142.7%	142.7%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	75,000	75,000	75,000	75,000	75,000	<b>1</b>	215	215	215	215
Inventory List \$/Acre:		23,438	23,438	23,438	23,438		Total properties available on Apr 1, 2009			

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
  - 2) Includes the following MLS Areas: Pilar, Rinconada, Dixon, Embudo, and Velarde.
  - 3) The above data does not include "manufactured" or "mobile" type homes.
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Area	Total Dollars	Highest Price	Lowest Price	Median Price	Average Price	Nbr Sold	Longest DOM	Shortest DOM	Median DOM	Average DOM
<b>Other</b>	<b>Residential - Single Family Homes</b>									
List Price:	500,000	275,000	225,000	250,000	250,000					
Sold Price:	465,000	255,000	210,000	232,500	232,500	<b>2</b>	1064	408	736	736
Sold \$/Home Sq Ft:		114	91	102	102					
Sold Price variance from List Price:	<b>-7.0%</b>				<b>-7.0%</b>					
Sold variance from preceding period:	<b>-20.9%</b>	13.3%	600.0%	39.8%	58.3%	<b>-50.0%</b>	140.7%	1065.7%	193.8%	201.0%
\$/Sq Ft variance from preceding period:		<b>-2.6%</b>	340.2%	6.5%	24.2%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	19,567,200	8,990,000	54,900	288,500	1,087,067	<b>18</b>	846	32	298	327
Inventory List \$/Home Sq Ft:		1,389	55	160	257					

Total properties available on Apr 1, 2009

<b>Other</b>	<b>Residential - Condominiums</b>									
List Price:	-	-	-	-	-					
Sold Price:	-	-	-	-	-	<b>0</b>	0	0	0	0
Sold \$/Condo Sq Ft:		-	-	-	-					
Sold Price variance from List Price:	N/A				N/A					
Sold variance from preceding period:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$/Sq Ft variance from preceding period:		N/A	N/A	N/A	N/A					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	-	-	-	-	-	<b>0</b>	0	0	0	0
Inventory List \$/Condo Sq Ft:		-	-	-	-					

Total properties available on Apr 1, 2009

<b>Other</b>	<b>Lots / Land - Improved and Unimproved</b>									
List Price:	903,870	303,870	74,000	81,500	150,645					
Sold Price:	738,000	295,000	70,000	77,000	123,000	<b>6</b>	932	161	166	353
Sold \$/Acre:		37,000	1,252	21,801	20,042					
Sold Price variance from List Price:	<b>-18.4%</b>				<b>-18.4%</b>					
Sold variance from preceding period:	5.0%	1.7%	250.0%	<b>-38.4%</b>	<b>-12.5%</b>	20.0%	<b>-18.5%</b>	235.4%	<b>-65.1%</b>	<b>-34.6%</b>
\$/Acre variance from preceding period:		285.4%	57.9%	667.4%	369.1%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	6,941,500	1,400,000	15,000	82,500	192,819	<b>36</b>	1240	26	305	415
Inventory List \$/Acre:		112,247	559	5,508	10,713					

Total properties available on Apr 1, 2009

- Notes:**
- 1) The above data was compiled from the TCAR MLS system. While the data is believed to be accurate, it is not guaranteed.
  - 2) Includes the following MLS Areas: Mora County, San Miguel County, Ute Park/Cimarron, Ojo Caliente, Raton, and all other areas not specifically defined in the TCAR MLS.
  - 3) The above data does not include "manufactured" or "mobile" type homes.
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<b>Manufactured / Mobile</b>	<b>Residential - Single Family Homes</b>									
List Price:	3,526,600	349,900	55,900	163,000	167,933					
Sold Price:	3,190,850	330,000	51,050	150,000	151,945	<b>21</b>	464	0	169	193
Sold \$/Home Sq Ft:		175	30	83	95					
Sold Price variance from List Price:	-9.5%				-9.5%					
Sold variance from preceding period:	-38.8%	-48.4%	104.2%	15.4%	-15.4%	-27.6%	-32.5%	N/A	-3.4%	-14.4%
\$/Sq Ft variance from preceding period:		-43.5%	65.4%	-5.2%	-19.5%					
	<b>Inventory ===== on Apr 1, 2009 =====</b>									
Available Inventory List Price:	11,770,165	699,000	29,000	180,000	214,003	<b>55</b>	1377	18	254	300
Inventory List \$/Home Sq Ft:		273	29	118	125	Total properties available on Apr 1, 2009				

- Notes:**
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  - 2) Includes the following MLS Areas: All areas.
  - 3) The "variance from preceding period" data shown in this report are comparisons between the immediate ending 12-month period and the preceding 12-month period that ended on the last day of the month preceding the beginning month of this report.

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